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www.WinnSchoolofRealEstate.com



REAL ESTATE PRINCIPLES

Assignment Schedule - Day Class Beginning 4/16/2019 12:30 PM for orientation- All other sessions are from 1 PM to 4 PM

Sess	DATE	Day	Chpt #	Chapter/Title	Notes
1	16-Apr	Tue	6	Intro to the Real Estate Business	Pages 129-137 only
2	17-Apr	Wed	1	Real Property and the Law	Pages 1-12 only
3	18-Apr	Thu	2	Interest in Real Estate	
4	22-Apr	Mon	2	Forms of Real Estate Ownership	
5	23-Apr	Tue	NA	Math	
6	24-Apr	Wed	15	Land Descriptions	
7	25-Apr	Thu	3	Transfer of Title/Title Records	
8	29-Apr	Mon	4	Encumbrances	
9	30-Apr	Tue	NA	Quarterly 1	
10	1-May	Wed	17	Real Estate Brokerage	
11	2-May	Thu	10	AZ Commissioner's Rules	Pages 225-245 only
12	6-May	Mon	NA	Review of ADRE Website & SPS	
13	7-May	Tue	11&13	Agency & Client Rep Agreements	
14	8-May	Wed	12	Real Estate Contracts	
15	9-May	Thu	NA	Review Exam #1	
16	13-May	Mon	7	Real Estate Financing	
17	14-May	Tue	5	Government Involvement in RE Financing	
18	15-May	Wed	16	Closing the Real Estate Transaction	
19	16-May	Thu	1 & 6	Real Estate Taxes and Investments	Pages 13-24 & 123-129
20	20-May	Mon	14	Real Estate Appraisal	
21	21-May	Tue	NA	Quarterly 2	
22	22-May	Wed	9	Leases & ARLTA	Pages 201-209
23	23-May	Thu	8	Fair Housing	
24	28-May	Tue	9	Property Management	Pages 210-217
25	29-May	Wed	10	Land Use Controls & Property Development	Pages 246-276
26	30-May	Thu	NA	Construction & Home Inspection	
27	3-Jun	Mon	18	Environmental Issues & Water	
28	4-Jun	Tue	NA	MLS & Code of Ethics	
29	5-Jun	Wed	NA	Review Exam #2	
30	6-Jun	Thu	NA	Review Exam #3	
F	10-Jun	Mon	NA	Final Exam Day	

SPONSORS:



SKYE DIREEN 928-899-8103



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