



6717 E. 2nd St., Suite D
Prescott Valley AZ 86314

928-499-7970

www.WinnSchoolofRealEstate.com



REAL ESTATE PRINCIPLES

**Assignment Schedule - Evening Class Beginning 1/22/2019 5 PM for orientation-
All other sessions start at 5:30 PM**

Sess	DATE	Unit #	Chapter/Title	Notes
1	22-Jan	1	Intro to the Real Estate Business	
2	23-Jan	2	Real Property and the Law & Water Rights	
3	24-Jan	3	Interest in Real Estate	
4	28-Jan	4	Forms of Real Estate Ownership	
5	29-Jan	NA	Math FAQs Page 427 in National Book	
6	30-Jan	5	Land Descriptions	
7	31-Jan	6	Transfer of Title	
8	4-Feb	7	Title Records	
9	5-Feb	NA	Quarterly 1	
10	6-Feb	8	Real Estate Brokerage	
11	7-Feb	NA	AZ Commissioner's Rules & SPS	
12	11-Feb	NA	ARS & AZ Adm Code	
13	12-Feb	9&10	Agency & Client Rep Agreements	
14	13-Feb	11	Real Estate Contracts	
15	14-Feb	NA	Review Exam #1	
16	18-Feb	12	Real Estate Financing	
17	19-Feb	13	Government Involvement in RE Financing	
18	20-Feb	14	Closing the Real Estate Transaction	
19	21-Feb	15	Real Estate Taxes and Other Liens	
20	25-Feb	16	Real Estate Appraisal	
21	26-Feb	NA	Quarterly 2	
22	27-Feb	17	Leases & ARLTA	
23	28-Feb	18	Fair Housing	
24	4-Mar	19	Property Management	
25	5-Mar	20	Land Use Controls & Property Development	
26	6-Mar	NA	Construction & Home Inspection	
27	7-Mar	21	Environmental Issues & the RE Transaction	
28	11-Mar	NA	MLS & Code of Ethics	
29	12-Mar	NA	Review Exam #2	
30	13-Mar	NA	Review Exam #3	
F	18-Mar	NA	Final Exam Day	

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